



MASTERCLASS SERIES

Leadership for Women in Law MASTERCLASS 2011

The ALB Masterclass Series is delighted to present a new learning and networking opportunity for women in the legal profession. Combining timely legal updates and professional development topics, this event is designed to foster career development and growth for women in all areas of law.

Earn up
to 6 CPD
points!

PROGRAM HIGHLIGHTS:

- The current industry landscape for women in law and progress on reform in the legal profession
- Key legislative updates and analysis of court decisions in contract law
- Gender diversity on Boards: Compliance with ASX Recommendations and the impact on the business environment
- Recent developments in employment law: Spotlight on paid parental leave and flexible work arrangements in the legal industry
- The pathway to partnership: Strategies to foster career development for women in law
- Women in leadership: Effective coaching and mentoring for leadership development
- Business development and networking skills: Increase your negotiating power and improve the bottom line

Registration opens 8:30am
Masterclass concludes 4:30pm

Sydney: Wednesday 25 May 2011
Sir Stamford at Circular Quay, 93 Macquarie St

Melbourne: Thursday 26 May 2011
Stamford Plaza, 111 Little Collins St

Brisbane: Wednesday 29 June 2011
Marriott Hotel, 515 Queen St

YOUR MELBOURNE SPEAKERS:



Jacqui Abbott
head of flexibility & diversity
Allens Arthur Robinson



Belinda Cohen
director
Inspiring Reality



Maryjane Crabtree
executive partner
Allens Arthur Robinson



Jane Hider
partner
DLA Piper



Kate Jenkins
partner
Freehills



Sarah Ralph
partner
Norton Rose

Chyonne Kreltzhaim
founder & principal
Seriously Happy

HOW TO REGISTER

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Leadership for Women in Law

MASTERCLASS 2011

Melbourne Agenda: Thursday 26 May 2011

8:30am **Registration opens**

9:00am **Welcome and opening remarks from the Chair**

The current industry landscape for women in law

- What do the stats tell us? – Number of women in the legal industry and proportion at partner/special counsel level
- National legal profession reform progress report

9:30am **Legal update: Key developments in contract law**

Identifying current judicial trends through an analysis of recent decisions, including:

- Construction and interpretation of contracts
 - *Franklins Pty Ltd v Metcash Trading Ltd* [2009] NSWCA 407
- Contracts and deeds
 - *400 George Street (Qld) Pty Limited & Ors v. BG International Limited* [2010] QCA 245
- Assessment of Damages
 - *Tabcorp Holdings Ltd v Bowen Investments Pty Ltd* [2009] HCA 8
- Restitution and other remedies
 - *Perpetual Trustees Australia Ltd v Heperu Pty Ltd* [2009] NSWCA 84
- Estoppels
 - *The Bell Group Ltd (in liquidation) v Westpac Banking Corporation (No 10)* [2009] WASC 107
- Restraints
 - *OAMPS Insurance Brokers Ltd v Hanna* [2010] NSWSC 781

Jane Hider, partner, DLA Piper

10:15am **Refreshments & networking break**

10:45am **Legal update: Gender diversity on boards**

The ASX Recommendations regarding gender diversity on boards came into effect on 1 January 2011. Listed companies are now required to disclose information regarding board member selection processes, a diversity policy that includes measurable objectives and pay equity among others. Such requirements also serve as useful considerations for law firms seeking to improve diversity and female representation at partner level. This session will discuss the issues companies face in complying with the Recommendations and the overall impact of these changes in the business environment.

Sarah Ralph, partner, Norton Rose

11:30am **Recent developments in employment law**

Flexible working arrangements and paid parental leave

- What are an employer's obligations and options when dealing with requests for flexible working arrangements?
- Paid parental leave A-Z: From preparing a policy framework to dealing with returning employees
- How organisations can implement family-friendly processes
 - Types of arrangements
 - Negotiating return-to-work options
- Spotlight on flexible work at Freehills

Kate Jenkins, partner, Freehills

12:15pm **Networking lunch for all attendees**

1:15pm **The pathway to partnership – Strategies to promote professional development for women in law**

In this conversational, "fireside chat" session, hear an HR director and a female partner discuss some practical ways in which to deal with career development issues.

- What are the challenges facing women pursuing a career in the law?
- How Women at Allens and other initiatives are combating these issues, including:
 - Flexible work arrangements
 - Dealing with unconscious bias
 - Career development and acceleration
 - Mentoring
- Reality check: Are we seeing results and what can we still improve on?

Jacqui Abbott, head of flexibility and diversity & Maryjane Crabtree, executive partner, Allens Arthur Robinson

2:00pm **Coaching and mentoring strategies in the legal industry context**

Women lawyers face unique pressures and challenges working in a conservative, high-pressure environment where success demands recognition from clients, colleagues and industry peers. This session will provide insights and solutions to help maximise your success at a personal and firm level. Explore:

- Coaching v mentoring v counsellor – How to know where to go
- Learn strategies coaches use to help their clients succeed in:
 - Maximising productivity to improve work/life balance
 - Defining career goals and creating a development plan
 - Developing leadership skills to succeed at Partner level

Belinda Cohen, director, Inspired Reality

2:45pm **Refreshment break**

3:15pm **WORKSHOP: Building social intelligence for effective networking and business development**

To succeed at the partner level requires the ability to build client relationships and bring in business for your firm. But in today's crowded market, technical competence alone is no longer enough. The key is to become a client's "trusted advisor". This practical and interactive session will equip you with tips and techniques to build your "social intelligence" as a way to improve your business development and networking skills. Explore:

- What is social intelligence?
- Techniques for building rapport and active listening
- Understanding different behavioural styles and how to communicate with them

Chyonne Kreltshheim, founder & principal, Seriously Happy

4:00pm **Closing remarks from the Chair**

All attendees are invited to stay for networking drinks after the Masterclass

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