

 **Earn 6 CLE/CPD points**

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MASTERCLASS SERIES

Private Equity

- Exploring fundraising options for private equity post-GFC
- Maximising value through successful exit strategies
- The Myer IPO – lessons learned
- Understanding Australian tax implications for domestic and international investors
- Integrating innovation and flexibility into private equity bid structures
- Overcoming the key issues around purchasing distressed assets
- Clarifying directors duties in the private equity context
- Examining the market outlook for LBOs and secondaries transactions



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Norton Rose Australia



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Simon De Young
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Michael Ziegelaar
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Freehills



Tim McEwen
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Mark Payne
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Hal Lloyd
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Baker & McKenzie



Joshua Cole
partner
Mallesons Stephen Jaques



Michael Dodge
partner
Arnold Bloch Leibler

Adam Levine
partner
Rockwell Bates

Sydney: Tuesday 16 March 2010
Sir Stamford at Circular Quay, 93 Macquarie Street

Melbourne: Thursday 18 March 2010
Stamford Plaza, 111 Little Collins Street

All sessions run 8.30am – 4.30pm

Private Equity agenda

Key benefits

- Earn 6 CLE/CPD points
- Hear the latest case law updates and legislative reforms
- Develop new strategies and innovative practices
- Receive comprehensive course notes
- Increase your industry contacts through networking

8:30am: Registration opens

8:55 Welcome and opening remarks from the Chairperson

9:00 Private equity and VC fundraising in the current market

- Post-GFC – what are your options?
- Developing investment terms that are acceptable to LPs

Fadi Khoury, partner, Norton Rose Australia

9:45 Successful exits – efficient strategies to maximise value and minimise risk

- Market outlook for 2010
- Pinpointing attractive assets for exit opportunities
- Considering a public listing vs. a private sale – what are the legal issues?
- Weighing up options for the middle market

Ashley Poke, partner and Simon De Young, partner, Baker & McKenzie

10:30am: Morning tea

11:00 IPO case study

- Considering appropriate offer structures
- Clarifying the ASIC focus on disclosure
- Learning from recent developments

Michael Ziegelaar, partner and Tim McEwen, partner, Freehills

11:45 Tax implications for private equity investment

- Understanding the ramifications of the ATO's pursuit of TPG – What is the ATO's stance on PE offshore tax structuring?
- Clarifying whether the TPG case was unusual, or if it is a sign of things to come for the wider PE market

Mark Payne, partner, Hall & Wilcox

12:30pm: Lunch

1:15 Innovation in structuring acquisitions – lessons learned from the GFC

- Taking a more flexible approach to PE bid structures – size of transactions; equity contributions and debt proportions; hybrid strategies that work
- Reconciling the value gap in a credit-constrained environment
- Examining standard terms and conditions – has the market norm changed in the wake of the economic downturn?

Hal Lloyd, partner, Baker & McKenzie

2:00 Highly distressed companies – legal issues around acquiring distressed assets

- Explaining the value proposition of distressed asset acquisitions in a time of economic uncertainty
- Understanding statutory powers and duties
- Optimising the sales process – timing, structural and risk considerations

Adam Levine, partner, Rockwell Bates

2.45pm: Afternoon tea

3:00 Directors duties in a PE context

- Clarifying disclosure obligations
- Understanding fiduciary and statutory duties
- Managing board conflicts in distressed scenarios
- What is in the best interest of the company?

Joshua Cole, partner, Mallesons Stephen Jaques

3:45 Secondaries transactions - will this be the future trend for private equity transactions?

- Examining the market outlook for secondaries transactions
- Explaining the common issues associated with a secondaries transaction
- Balancing the needs of the different parties to the transaction

Michael Dodge, partner, Arnold Bloch Leibler

4:30 Concluding remarks from the Chairperson and close of conference

HOW TO REGISTER

ONLINE www.albmasterclass.com
 E-MAIL lisa.narroway@keymedia.com.au
 FAX +612 8437 4753
 PHONE +612 8437 4726
 MAIL **Attn: Lisa Narroway**
Key Media Pty Ltd
Level 10, 1 Chandos Street
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PAYMENT DETAILS

**Please reserve me _____ place(s)
 for the ALB Private Equity masterclass**

SYDNEY
 MARCH 16
 2010

MELBOURNE
 MARCH 18
 2010

EARLY BIRD Expires
 \$874.50 INCL GST Friday 12 February
 2010

STANDARD
 \$1094.50 INCL GST

TOTAL PAYMENT \$ INCL GST

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